



REVENUE
AUTHORITY
OF PRINCE
GEORGE'S
COUNTY



REQUEST FOR INFORMATION

PROJECT TITLE:

Prince George's County Agriculture & Food Security Innovation Center Feasibility Study

CLIENT:

Revenue Authority of Prince George's County

ISSUE DATE: August 20, 2026

RESPONSES DUE: September 18, 2026

SERVICES SOUGHT:

Request for information with regards to potential locations, sites, properties, and/or other facilities within Prince George's County that may be considered for the development of the Agriculture and Food Security Innovation Center

PRIMARY CONTACT – NEW VENTURE ADVISORS

Avishai Mallinger, Project Manager

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TABLE OF CONTENTS

TABLE OF CONTENTS.....	2
INTRODUCTION & OVERVIEW	3
SERVICES AND EXPERTISE SOUGHT	4
RFI DETAIL.....	4
SUBMISSION REQUIREMENTS	4
SUBMISSION CONTACT	5
QUESTIONS	5
RESOURCES AVAILABLE FOR REVIEW	5
TIMELINE.....	5
INFORMATION DISCLAIMER	6



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REQUEST FOR INFORMATION FOR PRINCE GEORGE'S COUNTY

Agriculture & Food Security Innovation Center Feasibility Study

INTRODUCTION & OVERVIEW

Prince George's County is developing a long-term vision to strengthen the regional food system that supports the resiliency of local farms, increases food access, and provides educational & training opportunities while preserving the County's rich agricultural heritage.

To support this vision, New Venture Advisors, a leading food systems consulting firm, is partnering with Prince George's County to study the feasibility of a food hub, known as the Agriculture & Food Security Innovation Center. Such a facility will aim to bridge gaps in food equity, promote food and agricultural economic growth, and enhance support for stakeholders across the food value chain including growers, producers, processors, distributors, mission-driven organizations, and end consumers.

The study is exploring functions that may support logistics, aggregation, distribution, processing & packaging, value-added production, business incubation, food access and community health initiatives, training programs, community events, or other food-related programs. The goal is to develop a food hub that meets the needs of the community, is operationally sound, and is financially feasible. Additionally, the project will explore sites suitable for development and incorporate projected costs into the financial model.

As an initial step to realizing a full food hub development, the feasibility study is expected to last 14 months, encompassing four phases that will culminate in a comprehensive final report. The phases include:

- Partnership and consensus building workshops with key stakeholders to understand challenges, needs, and goals across the local food system.
- A market analysis comprised of research, interviews, and surveys to understand the market potential for various activities within a food hub.
- Operating model development and a facility evaluation that refines learnings from the market analysis and provides a guiding vision for key programs.
- Design & financial modeling to test the business case for such a facility.

The project is currently in its concept model and facility evaluation phase. This phase includes evaluating physical assets in the region that may be suitable for development into one or multiple functions for the food hub.



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SERVICES AND EXPERTISE SOUGHT

New Venture Advisors is seeking information with regards to potential properties, locations, sites, and/or other facilities available for acquisition that may be considered for the development of the Prince George's County Agriculture and Food Security Innovation Center. These sites can include land, greenfield sites or existing brick and mortar locations.

RFI DETAIL

Interested parties should respond to this RFI via email with a document that includes the below "Submission Requirements" saved in PDF form.

New Venture Advisors may follow up to schedule a call or meeting to discuss or seek additional information with regards to the submission.

SUBMISSION REQUIREMENTS

The client team is requesting that interested parties share the following materials in a single PDF packet and submit to the contacts listed (NVA project consultants).

1. **Company Information & Background**

- i. Firm name, contact name, contact information (phone, email, address)
- ii. background, history, mission, and areas of specialization.
- iii. Names of key personnel, subcontractors, or other relevant contacts

2. **Site information, including**

- i. Location address
- ii. Ownership information
- iii. Recent sales history
- iv. Known deed restrictions
- v. Zoning district (and special zoning overlays)
- vi. Parcel size (sq ft)
- vii. Property size (sq ft)
- viii. Background on previous uses
- ix. Utility access
- x. Key features (eg: loading docks, refrigeration, existing food processing infrastructure)
- xi. Remediation requirements (lead, asbestos, etc)
- xii. Road access and parking capacity



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- xiii. Other development limitations
3. **Additional support information and documentation** such as zoning maps, design schematics, architecture plans, designs, permitting information.
4. Please keep submissions to no more than 1 page per site, excluding relevant documents, plans, images.

SUBMISSION CONTACT

All submissions, questions, or requests should be submitted in writing by email to the project consultants listed below, following the timeline and process notes provided.

Avishai Mallinger

Consultant & Project Manager, New Venture Advisors;

Email: avi@newventureadvisors.net

Maura Rapkin

Consultant & Operations Lead – New Venture Advisors

Email: maura@newventureadvisors.net

QUESTIONS

Please send any questions or requests for a preliminary call in writing via email to the project contacts (information above) by **September 10, 2026**.

RESOURCES AVAILABLE FOR REVIEW

The consultant team can share a summary of the market analysis performed by New Venture Advisors as Phase 1 of the Project Feasibility Study by request.

Please send an email to the contacts (above) to request the resource packet.

TIMELINE

- The project team requests any information be shared by September 10, 2026.
- Phone call or video conference meeting may be scheduled to seek additional information and answer questions.
- An in-person site visit may be scheduled following the call for late September or early October 2026.



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INFORMATION DISCLAIMER

Prince George's County ["Client"] and New Venture Advisors ["Project Consultants"] make no representations regarding these RFI documents, and all individuals affiliated with either the Client or the Project Consultants' firm will not be liable or responsible for the accuracy or completeness of the information in these RFI documents or for any other written or oral information provided to any interested party. Each party submitting information should conduct its own independent investigations of all relevant matters and should not rely on the Client or the Project Consultants in this regard. The information contained in this RFI and its supporting resources is provisional and is expected to be superseded by information in an official request for proposals issued by the Client at a later date.